



### Journal of Experimental Biology and Agricultural Sciences

http://www.jebas.org

ISSN No. 2320 - 8694

# STRUCTURAL CHANGES AND HOW TO EXPAND THE PRODUCTIVE BASE OF THE SAUDI ECONOMY

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Received – December 20, 2017; Revision – January 29, 2018; Accepted – February 15, 2018 Available Online – February 20, 2018

DOI: http://dx.doi.org/10.18006/2018.6(1).142.149

### KEYWORDS

Investments

Structural changes

Multiplier

Production base

Saudi Arabia

### **ABSTRACT**

The study measures the structural changes brought in Saudi Arabia by virtue of its economic development plans in order to expand the productive base of the economy. This study, in achieving its objectives regarding standard economic analysis, made use of secondary data issued by the Saudi Arabian Monetary Agency. In the study results, the values of the Spearman and Kendall rank correlation coefficients were both positive and statistically significant; this suggests that the structural changes that took place in the Saudi economy during the execution of development plans were not substantial. It was found that during the study period, the private sector in that country accounted for 46.3% of all fixed capital, followed by the public sector (32%) and the oil sector (10%). The investment multiplier indicates a SAR1 million increase in fixed investment, which in turn led to increased contributions to the Saudi gross domestic product by the oil sector and the private and government sectors. Under the even redistribution in 2014 of fixed investment among the economic sectors, the oil sector is thought to have contributed 66.7% of the resulting estimated income of SAR 5,096.06 billion, followed by the government sector (20.9%) and the private sector (12.5%). Finally, the study results suggest that there is a need to expand the productive base by taking the following actions: (i) increasing the investment

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Peer review under responsibility of Journal of Experimental Biology and Agricultural Sciences.

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multiplier in the private sector, through the localization of technology and increasing both production and productivity, and (ii) forwarding investments in (and mobilizing resources toward) productive nonoil sectors in the Kingdom of Saudi Arabia.

### 1 Introduction

The Saudi economy has undertaken successive development plans, each of which has been based on crude oil and natural gas production. The national production of oil and gas is sine qua none for the development of the country, and their relative importance is fully recognized since 1981. Although these two contributing nearly 57 percent in the total production of the economy. The production of oil and natural gas declined 44.7 percent in 2013; however the relative importance of manufacturing increased from 4.8% in 1981 to 10.1% in 2013. Saudi Arabia's economy is still quite outwards-looking in terms of inputs and outputs. The increased imports are playing an important role in the supply of goods and services; is favorable for the economic development of the country. Petroleum exports naturally play an important and influential role in steering the economy, however in recent years, crude oil prices declined from USD110.30/barrel in 2012 to USD58.80/barrel in May 2015. The obligation of Saudi Arabia's OPEC commitments, oil exports are expected to decrease, inevitably impacting state economy. Thus it seems imperative to expand its productive base through non oil sector for future development plans and increase relative share in the gross domestic product (GDP).

Some studies address economic diversification and its impact on growth and development. Ghanem & Fawaz (1998) address specific allocations of economic and agricultural resources in light of structural changes in factors within the Egyptian economy. That study showed that those structural changes were not substantial, as they acted as catalysts for growth and development; indeed, between 1976 and 1997, those changes worked in favor of Egypt's least-productive sectors. Hiti (2003) discusses the success of the Gulf Cooperation Council (GCC) in applying economic diversification policies so as to support continuing economic and structural changes, and thus accelerate both the privatization process and the processes of increasing economic cooperation and attracting foreign direct investment. Ling et al. (2005) address the degree of industrial diversity within Taiwan, and its impact on the productivity growth of the electronics industry there. They found that the degree of diversity in the country's electronics industry is much higher than that estimated for its manufacturing industries.

Goran (2013) explains that the diversification process must take into account competitiveness, innovation, and overall development. The oil sector still plays a prominent role in the economies of GCC countries, where between 2005 and 2011 the

oil sector contributed about 45.6% of GDP, about 83.9% of the total value of exports, and approximately 84.2% of all government revenues. Mrzuk (2013) studied economic diversification in GCC countries, and found that they have not achieved acceptable diversity levels, relative to other rentier states. Economic diversification can be achieved through the implementation of a package of long-term policies that ensure the gradual transition from a focus on oil to economic diversification.

Aayasrh (2014) calculates the industrial diversification coefficient in Jordan. That study showed that there were differences in the degree of industrial diversity among Jordan's provinces. It recommends encouraging investment in growth-stimulating sectors, and introducing the principle of industrial diversity in the design and planning of long and short-term industrial policy. Finally, Khatib (2014) studied the impact of diversification on growth in the Saudi economy in the 1970–2011 period. That study showed that, in spite of increasing the degree of diversification vis-à-vis productive activities, the rate of change in the diversification of imports and exports and in government revenues remained very weak. Additionally, having not achieved the goal of diversifying its productive base—where oil exports account for the bulk of all merchandise exports—government revenues continued to be quite dependent on oil revenues.

It is clear that there is a dearth of research on the extent of substantial structural changes in the Saudi economy, and that previous studies have not addressed the means of expanding that country's productive base in a standardized way. The current study examines the structural changes in the Saudi economy, and how it can expand its productive base; it does so, by undertaking the four objectives viz., (i) Measuring structural changes in the Saudi economy in terms of its economic development plans, (ii) Studying the current state of investment distribution and GDP among various economic sectors, (iii) Estimating the investment multiplier of various economic sectors and (iv) Studying the redirection of fixed investment and its effect on Saudi Arabia's production base.

### 2 Materials and Methods

The study achieves its econometric analysis objectives by taking two different routes, as explained below.

1- Spearman and Kendall rank correlation coefficients were used to evaluate structural changes in the Saudi economy as successive development plans were made. The Spearman rank correlation coefficient ( $r_s$ ) was calculated by using the following equation (Bachioua, 2011):

$$r_s = 1 - (6 \Sigma d_i^2 \div N(N-1)),$$

Where  $d_i^2$  represents the difference between the two symmetrical ranks, and N represents the number of notes (i.e., subsectors). The significance of the Spearman rank correlation coefficients was also tested, using the t-test as follows:

$$t = \frac{r_s \sqrt{N-2}}{\sqrt{1-r_s^2}}.$$

The Kendall rank correlation coefficient  $(\pi)$  was calculated by using the following equation (Kendall, 1955):

$$\pi = 1 - \frac{4Q}{n(n-1)} = \frac{4P}{n(n-1)} - 1,$$

$$P = \Sigma p_i Q = \Sigma q_i$$

Where P represents the number of matching pairs, Q represents the number of nonidentical pairs,  $p_i$  represents the numbers successive to R  $(y_i)$  that are greater than R  $(y_i)$ , and  $q_i$  represents the number of ranks successive to R  $(y_i)$  that are smaller than R  $(y_i)$ . The significance of the Kendall rank correlation coefficients was also tested, using a distribution (Z) as follows:

$$Z = \pi \div \sqrt{\frac{2(2N+5)}{9N(N-1)}}.$$

2- We used the partial adjustment model, which is a long-

term dynamic model that can be formulated as follows:

$$Y_t = a + bX_t + \dots + e_t,$$

Where  $Y_t$  represents the GDP target of various economic sectors (i.e., government, private sector, and oil sector),  $X_t$  represents fixed investment in various sectors, and  $e_t$  represents the random error. The form is estimated in the initial step in the short term, as follows (Abdel-Kader, 1990):

$$Y_t = a \lambda + (1 - \lambda)Y_{t-1} + b \lambda X_t + e_t,$$

Where  $\lambda$  represents a modification coefficient ranging from 0 to 1. We also determine the value of  $\lambda$ 's speed of adjustment, and the average adjustment lag equals  $(1-\lambda)/\lambda$ . Finally, the current study relies on secondary data issued by the Saudi Arabian Monetary Agency (2015).

#### 3 Results

### 3.1 Structural changes in the Saudi economy, through economic development plans:

In this study structural changes in the Saudi economy, as seen through its development plans was studied. It is clear from the data in Table 1 that there were fluctuations and instability in the economic size of the various sectors between 1970 and 2014, as witnessed in its economic development plans. Despite Saudi economic development plans having considered the expansion of the country's productive base a strategic goal, the oil sector continues to rank first in terms of its share in GDP: it decreased from 56.98% during the first development plan to 23.52% during

Table 1 Relative share of various sectors in the Saudi gross domestic product (%), across various economic development plans

Sector		Economic development plans							
		Second	Third	Fourth	Fifth	Sixth	Seventh	Eighth	Ninth
Agricultural	2.68	1.13	1.70	5.39	5.79	5.70	4.72	2.82	1.98
Crude oil, natural gas, and oil refining	56.98	55.23	46.94	23.52	34.50	32.79	38.69	48.89	46.47
Mining activities and other quarrying	0.18	0.34	0.36	0.52	0.40	0.39	0.36	0.35	0.37
Industrial sector (without oil refining)	1.51	2.07	2.87	5.91	5.58	6.99	7.04	6.89	7.76
Electricity, gas, and water	6.57	0.71	0.42	1.56	1.99	1.89	1.80	1.22	1.16
construction	3.14	8.63	8.79	8.56	6.61	6.69	5.95	4.63	4.69
Wholesale and retail trade, restaurants, and hotels	3.46	4.07	5.68	8.47	6.45	6.83	6.95	7.17	8.57
Transport, storage, and communications	3.36	2.58	3.41	5.36	4.60	4.51	4.23	4.10	4.84
Finance, insurance, and real estate	13.33	17.81	17.83	17.71	12.38	12.02	10.86	8.95	9.12
Services (collective, social, and personal)	0.96	1.75	2.23	4.57	3.66	3.50	3.11	2.02	1.78
Other sources*	8.01	6.02	10.13	18.95	18.44	19.08	16.65	13.31	13.63

\*Includes government services and import duties.

Source: Collected and calculated from the Saudi Arabian Monetary Agency (2015).

the fourth development plan, and then increased to 46.47% during the ninth development plan. The aggregate level of nonoil productive sectors did increase the relative importance of the industrial sector; however, it eroded the relative importance of the agricultural sector (from 5.79% during the fifth development plan to 1.98% during the ninth development plan), due to decreases in crop area and in the total amounts of loans and agricultural subsidies given to the farmers. Additionally, decisions were made to rationalize water consumption in the agricultural sector and the most important decision is (335 concerns with stop cultivation of wheat with in eight years). On the other hand, the relative

importance of most service sectors with regards to the GDP increased, with the exception of the finance, insurance, and real estate services sector, whose share in the GDP decreased from 13.33% during the first development plan to 9.12% during the ninth development plan.

During study degree of structural change in the Saudi economy by examining the country's development plans was also accessed. Table 2 shows the ranking of Saudi Arabia's various sectors in terms of GDP contribution, while Table3 shows that the Spearman rank correlation coefficient ranged from 0.68 to 1. The results of a

Table 2 Rankings of sectors during Saudi Arabia's economic development plans

Sector		Economic development plans							
		Second	Third	Fourth	Fifth	Sixth	Seventh	Eighth	Ninth
Agricultural	8	9	9	7	6	7	7	8	8
Crude oil, natural gas, and oil refining	1	1	1	1	1	1	1	1	1
Mining activities and other quarrying	11	11	11	11	11	11	11	11	11
Industrial sector (without oil refining)	9	7	7	6	7	4	4	5	5
Electricity, gas, and water	4	10	10	10	10	10	10	10	10
Construction	7	3	3	4	4	6	6	6	7
Wholesale and retail trade, restaurants, and hotels	5	5	5	5	5	5	5	4	4
Transport, storage, and communications	6	6	6	8	8	8	8	7	6
Finance, insurance, and real estate	2	2	2	3	3	3	3	3	3
Services (collective, social, and personal)	10	8	8	9	9	9	9	9	9
Other sources*	3	4	4	2	2	2	2	2	2

\*Includes government services and import duties.

Source: Collected and calculated from data in Table 1.

Table 3 Correlation coefficients for various sectors in Saudi Arabia, among economic development plans

Rank correlation coefficient						
Spearman	t test	Kendall	z test			
0.72	3.10**	0.60	2.57**			
1.00	-	1.00	4.28**			
0.93	7.43**	0.82	3.51**			
0.99	22.09**	0.96	4.11**			
0.94	8.00**	0.85	3.64**			
1.00	-	1.00	4.28**			
0.98	15.51**	0.93	3.98**			
0.99	22.09**	0.96	4.11**			
0.72	3.10**	0.60	2.57**			
0.72	3.10**	0.56	2.40**			
0.73	3.18**	0.60	2.57**			
0.68	2.79*	0.53	2.27**			
0.68	2.79*	0.53	2.27**			
0.74	3.26**	0.60	2.57**			
0.75	3.35**	0.64	2.74**			
	0.72 1.00 0.93 0.99 0.94 1.00 0.98 0.99 0.72 0.72 0.73 0.68 0.68 0.74	Spearman         I test           0.72         3.10**           1.00         -           0.93         7.43**           0.99         22.09**           0.94         8.00**           1.00         -           0.98         15.51**           0.99         22.09**           0.72         3.10**           0.73         3.18**           0.68         2.79*           0.74         3.26**	Spearman         I test         Kendall           0.72         3.10**         0.60           1.00         -         1.00           0.93         7.43**         0.82           0.99         22.09***         0.96           0.94         8.00**         0.85           1.00         -         1.00           0.98         15.51***         0.93           0.99         22.09***         0.96           0.72         3.10***         0.60           0.72         3.10***         0.56           0.73         3.18***         0.60           0.68         2.79*         0.53           0.68         2.79*         0.53           0.74         3.26**         0.60			

\* Significant at the 5% level; \*\* Significant at the 1% level.

Source: Collected and calculated from data in Table 2.

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moral test of the Spearman rank correlation coefficient—using a (t) test-showed significant correlation coefficients among the estimated development plans, at the 1% significance level. We had some reservations about the means of calculating the Spearman rank correlation coefficient: in the absence of a natural sense of the difference between the two most senior grades and the meaning of squaring the difference - including that in connection to the distribution, which is obtained from different samples — it is better to use the Kendall rank correlation coefficient, which ranged from 0.53 to 1. The results of a moral test of the Kendall rank correlation coefficient (z) showed significant correlation coefficients (at the 1% significance level) among the estimated development plans. It is clear that both the Spearman and Kendall rank correlation coefficients were positive and statistically significant, and these results imply that the structural changes that occurred in the Saudi economy during the development plans were not substantial.

## 3.2 Status quo of the distribution of investment and gross domestic product among various economic sectors

In studying the evolution of fixed investments across various economic sectors during the 1970–2014 period, one can see that the private sector comprised 46.3% of gross fixed capital investment, while its investment rate was 10% and its share in GDP was 37.8% (Tables 4 and 5). The government sector, in comparison, comprised 32% of gross fixed capital investment, and had an investment rate of 7.3% and a 17.4% share in GDP; for the oil sector; however, these numbers during the same period were 10%, 2.4%, and 43.8%, respectively.

Despite a 4.62% per-annum increase in its investment rate, the oil sector's relative share of GDP fell during the study period, at an annual decrease of 0.64%. Despite the private sector's 2.7% per-annum increase in its investment rate, its relative share in GDP increased by only 0.34% per year during the study period. These findings indicate that, despite there being a decline in investment in the public sector (at the average annual rate of 1.6%), its relative share in GDP increased at a rate of 1.3% per annum during the 1970–2014 period.

### 3.3 Current valuations of fixed investments in various economic sectors

The fixed investment multipliers of various economic sectors are calculated by estimating the economic relationship between fixed investment and GDP for various sectors, using partial adjustment in the long-term model. The data in Tables 6 and 7 indicate that the long-term flexibility of fixed investment for the oil sector, private sector, and government was 0.725, 0.695, and 0.763; this means that a 10% increase in fixed investment led to an increased share in GDP for the oil sector, private sector, and government, by 7.25%, 6.95%, and 7.63%, respectively. Through the first differentiation of the model in the long-term compensation—with an average fixed for the various investment sectors during the study period—it is clear that the investment multiplier refers to a SAR1-million increase in fixed investment. This led to an increase in the share in GDP by the oil sector, the private sector, and the government sectors, in the amounts of SAR14.99 million, SAR2.80 million, and SAR4.69 million, respectively.

Table 4 Descriptive analysis of share ingross domestic product and investment rates in various sectors, 1970-2014

Item	Lowest value	Highest value	Average	Standard deviation	Coefficient of variation (%)				
Relative share in gross domestic product									
Government sector	5.20	25.60	17.39	5.65	32.5				
Private sector	16.20	52.00	37.80	7.15	18.9				
Oil sector	22.60	78.40	43.75	12.38	28.9				
Relative share in gross fixe	Relative share in gross fixed capital								
Government sector	9.80	70.10	32.00	16.53	51.7				
Private sector	12.50	73.80	46.30	17.96	38.8				
Oil sector	2.10	23.00	10.00	3.69	36.9				
Investment rate									
Government sector	2.14	17.97	7.29	4.02	55.1				
Private sector	4.00	16.18	10.01	3.57	35.7				
Oil sector	0.38	5.09	2.38	0.98	41.2				
Total investment rate	13.80	34.40	23.10	5.22	22.6				

Source: Collected and calculated by the Saudi Arabian Monetary Agency (2015).

Table 5 Statistical analysis of the evolution of share in gross domestic product and investment rate in various sectors, 1970–2014

Equation	$R^2$	F	Growth rate(%)	Item
Relative share in gross domestic product:				
$Ln\hat{Y}_1 = 2.502 + 0.013T$ $(22.98)^{**}(3.04)^{**}$	0.18	9.23	1.3	Government sector
$\hat{Y}_2 = 25.859 + 1.326T - 0.026T^2 $ $(9.58)^{**}(4.90)^{**}(-4.65)^{**}$	0.37	12.10	0.34	Private sector
$\hat{Y}_3 = 67.539 - 2.536T + 0.049T^2$ $(15.64)^{**}(-5.85)^{**}(5.42)^{**}$	0.46	17.72	-0.64	Oil sector
Relative share in gross fixed capital:				
$Ln\hat{Y}_4 = 3.715 - 0.017T$ $(22.71)^{**}(-2.72)^{**}$	0.15	7.40	-1.7	Government sector
$Ln\hat{Y}_5 = 3.128 + 0.026T$ $(31.15)^{**}(6.97)^{**}$	0.54	48.71	2.6	Private sector
$Ln\hat{Y}_6 = 2.359 - 0.005T + ar(1)$ $(9.64)^{**}(-0.52)^{ns}(2.54)^{**}$	0.14	3.29	-0.5	Oil sector
Investment rate:				
$Ln\hat{Y}_7 = 2.199 - 0.016T$ $(12.94)^{**}(-2.46)^{**}$	0.12	6.07	-1.6	Government sector
$Ln\hat{Y}_8 = 1.616 + 0.027T$ $(25.93)^{**}(11.42)^{**}$	0.75	130.52	2.7	Private sector
$\hat{Y}_9 = 3.862 - 0.166T + 0.003T^2  (9.96)**(-4.27)**(4.07)**$	0.30	9.16	4.62	Oil sector
$Ln\hat{Y}_{11} = 20.521 + 0.078T $ $(9.17)^{**}(0.93)^{ns}$	0.02	0.86	7.8	Total investment rate

\*\* Significant at the 1% level;<sup>ns</sup>: not significant.

Source: Collected and calculated by the Saudi Arabian Monetary Agency (2015).

Table 6 Statistical analysis of the impact of investment on gross domestic product in various sectors, 1970-2014

Item	Oil s	ector $Ln\hat{Y}_1$	Private	e sector $Ln\hat{Y}_2$	Government sector $Ln\hat{Y}_3$		
	Short-term	Long-term	Short-term	Long-term	Short-term	Long-term	
а	1.877 (3.39)**	5.74	1.989 (3.21)**	4.887	0.428 (2.79)**	4.412	
$LnY_{t-1}$	0.673 (6.24)**	-	0.593 (8.84)**	-	0.903 (60.45)**	-	
LnX	0.237 (2.23)*	0.725	0.283 (6.30)**	0.695	0.072 (4.66)**	0.763	
ar(1)	-	-	0.80 (7.08)**	-	0.330 (2.19)*	-	
$R^2$	0.92	-	0.99	-	0.99	-	
F	236.92	-	5931.8	-	5059.2	=	
D.W	1.56	-	1.55	-	2.09	-	
LM test	1.30	-	1.47	-	0.70	-	
Arch test	0.0005	-	1.88	-	0.34	-	

\*\* Significant at the 1% level; \*\*s: not significant.

Source: Collected and calculated by the Saudi Arabian Monetary Agency (2015).

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## 4 Effect of redirecting fixed investment on production base in the Saudi economy:

We studied the effects of redirecting fixed investment and doubling investments, as they are brought to bear on the production base of the Saudi economy. We did so under the following three scenarios viz., (i) Fixed investments were distributed evenly over the various economic sectors (ii) Fixed investments were distributed according to each sector's proportional share in GDP during the study period (iii) Fixed investments were distributed at rates of 60%, 30%, and 10% to the private, public, and oil sectors, respectively. Table 8 shows that, under the first scenario (i.e., even distribution of fixed investment across the economic sectors), for the projected fixedform income in 2014 of SAR5096.06 billion, the oil sector accounted for 66.7%, followed by the government sector (20.9%)and the sector private (12.5%). Under the second scenario (i.e., distribution of fixed investment according to each sector's proportional share in GDP during the study period), the projected fixed-form income in 2014 of SAR3391.8 billion led to a 37% increase in the oil sector's share, followed by 34.2% and 28.8% increases in the government and private sector shares, respectively. Under the third scenario, assuming a projected fixed-form income of SAR3118.8 billion in 2014, the private, oil, and government sectors would see share increases of 36.6%, 32.7%, and 30.7%, respectively. It is clear that the reorientation of fixed investment in favor of the private and government sectors would lead to a consequent expansion in the productive base, but also to a decrease in the expected income investments, owing to the private sector's small investment multiplier.

#### Recommendations

As discussed, the structural changes that occurred in the Saudi economy in the course of the development plans were not substantial, and the state has been dependent on oil as a main source of gross domestic product (GDP). With the decline in oil prices, the Saudi economy's exposure to economic risk has affected the country's GDP and the Saudi government's investment spending; it has also affected the number of exports and the surplusdeficit status of the state budget. It has also given rise to the impairment of the investment multiplier in the private sector.

Table 7 Estimates of investment multiplier and investment coefficient in various sectors, 1970–2014

Sector	Long-term model	Investment multiplier	Investment coefficient
Oil	$\hat{Y}_1 = 311.064 + X^{0.725}$ $\frac{d\hat{Y}_1}{dX} = 225.52X^{-0.275}$ $\frac{d\hat{Y}_1}{dX} = 225.52(19115.49)^{-0.275}$	14.99	0.07
Private sector	$ \hat{Y}_2 = 311.064 + X^{0.695}  \frac{d\hat{Y}_2}{dX} = 92.126X^{-0.305}  \frac{d\hat{Y}_2}{dX} = 92.126(94507.07)^{-0.305} $	2.80	0.36
Government	$             \hat{Y}_3 = 82.434  X^{0.763}                                     $	4.69	0.21

Source: Collected and calculated from data in Table 6.

Table 8 Estimations of expected income from the redistribution of investments to various economic sectors

Item	Govern-						
ion.	ment sector	Private sector	Oil sector	Total			
Investment multiplier	4.69	2.80	14.99	-			
Equal distribution of investments in 20	)14:						
Relative importance of distribution of investments (%)	33.3	33.3	33.3	100			
Value of investments in 2014 (millions of SAR)	226693.3	226693.3	226693.3	680080			
Expected income investments (millions of SAR)	1063192	634741.2	3398133	5096065			
Relative importance of contribution of sectors to expected income (%)	20.9	12.5	66.7	100			
Distribution of investments in 2014, in accordance with the relative share of each sector during the study period:							
Relative importance of distribution of investments (%)	36.4	51.3	12.3	100			
Value of investments in 2014 (millions of SAR)	247549	348881	83650	680080			
Expected income investments (millions of SAR)	1161005	976867	1253911	3391783			
Relative importance of contribution of sectors to expected income (%)	34.2	28.8	37.0	100			
Distribution of investments in 2014,wl to 60%, 30%, and 10%, respectively:	here private,	government, a	nd oil sector sh	nares are set			
Relative importance of distribution of investments (%)	30	60	10	100			
Value of investments in 2014 (millions of SAR)	204024	408048	68008	680080			
Expected income investments (millions of SAR)	956873	1142534	1019440	3118847			
Relative importance of contribution of sectors to expected income (%)	30.7	36.6	32.7	100			

Source: Collected and calculated from data in Table 7, and the Saudi Arabian Monetary Agency (2015).

Given these findings, we believe that expansion in the Saudi productive base requires two sets of conditions. One is a doubling of the investment in the private sector through the localization of technology and an increase in both production and productivity. The other is a reorientation towards investing in, and mobilizing resources towards, Saudi Arabia's nonoil productive sectors.

### **Conflict of Interest**

Authors would hereby like to declare that there is no conflict of interests that could possibly arise.

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